

## FAST FACTS



### Fast Figures

	Taiwan	Global
Revenues US\$	6.3 million	4.6 billion
Personnel	174	42,000
Offices	4	729

\*As at 30 September 2015

# Taiwan



**Jay Lo**  
 Managing partner

*“Our competitive advantage includes our use of software technology, experience in working with international clients, language skills, and commitment to value and excellence.”*

*Working with Grant Thornton Taiwan, you will feel safe in the knowledge that help and advice on the issues that inevitably arise in a complex regulatory environment are only a phone call away.”*

**Jay Lo**

### Who we are

Grant Thornton Taiwan was founded in 1971. The firm is committed to providing high-quality services to clients. We work closely with our international organisation, constantly improving our service lines to meet the needs of international clients. We are also registered with the US Public Company Accounting Oversight Board (PCAOB), and are ISO 9001 certified.

### Where we are

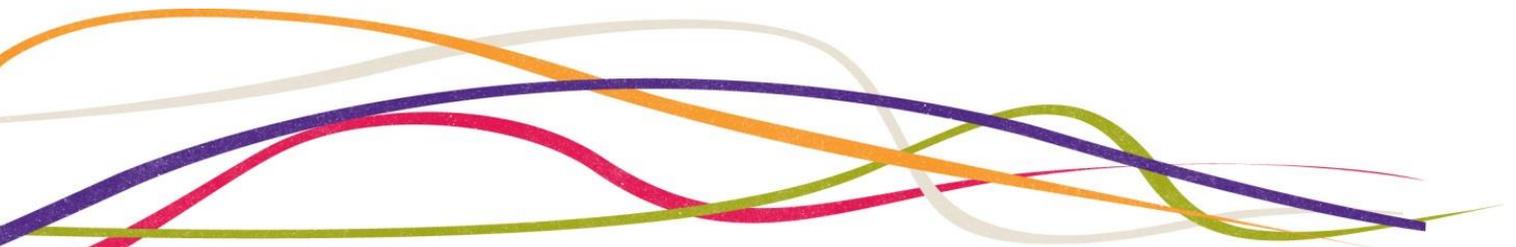
Our main office is in Taipei and we have branch offices in Taichung and Kaohsiung. We have approximately 150 employees in Taiwan.

### How we work

The firm follows Grant Thornton’s global strategy of providing partner-led services. This means that a client service partner acts as the main coordinator to oversee the performance of each assignment. Each client service partner is also supported by specialised service division teams working hand-in-hand with each other. This means that our clients can easily tap into our in-depth knowledge pool and can also turn to several people when needing assistance on a job performed by the firm.

### Our clients

Our clients range from the world's largest publicly listed companies to small- and medium-sized privately-owned businesses. We serve clients from most major business sectors, roughly half of which are local Taiwanese companies, while the other half are multinational corporations, including Fortune 500 companies. Unlike our larger competitors who work almost exclusively with large companies and our smaller competitors who rarely work with big international organizations, the breadth of our client base has allowed us to gain valuable insight into the complexity of how different businesses operate and the variety of issues and risks they face.



## Why Grant Thornton

We serve dynamic, growing companies that are on the move because we are a dynamic, growing firm on the move as well. Having started out as a small practice in Taipei in 1971, we joined Grant Thornton as a member firm in 1993, and we have branches in Taichung and Kaohsiung, which provide good geographic coverage that can meet the needs of most companies doing business in Taiwan. We understand the needs and aspirations of growing companies on a personal level, and we have over 40 years' experience helping companies achieve these aspirations in Taiwan.

On a global scale, in 2012, the global Grant Thornton network posted the highest rate of growth of any of the global six public accounting firms.

In addition, experience shows that you will have a better client experience with Grant Thornton than with our competitors. We measure client satisfaction on an annual basis as part of our ISO 9001 certification programme. Grant Thornton Taiwan clients continuously rank as highly satisfied. This is partly thanks to our business structure, which is designed to react quickly to our clients' needs and issues. At Grant Thornton Taiwan, we are empowered to make decisions locally, rather than having to move issues up through a complex chain of command. This allows us to consistently provide clients with solutions tailor-made to their circumstances and time restrictions.

## Awards we've won

In Taiwan we have achieved ISO 9001 certification every year since 2010. We were also ranked Tier 3 in the 'World Tax 2014' and Tier 2 in the 'World Transfer Pricing 2014' guides published by International Tax Review, which lists the world's leading tax and transfer pricing advisory firms.

Globally, Grant Thornton was named the '2013 Network of the Year' by the International Accounting Bulletin, the only global accounting publication serving our industry.

## What we do

Grant Thornton Taiwan is structured to provide services to clients via different service divisions. Our service divisions include:

- assurance
- bookkeeping
- corporate finance
- corporate secretarial service
- legal support service
- payroll
- taxation
- transfer pricing.

## Assurance

Grant Thornton Taiwan offers all disciplines of auditing. Our firm uses Grant Thornton Voyager software as the tool for completing audits. The final report gives a non-discriminatory opinion on a timely basis and provides clients with proposals for improvement. The work is completed in accordance with recognised accounting principles. This gives clients and other parties who rely on financial data a safeguard that the data is reliable.

## Tax

Grant Thornton Taiwan employs experts who specialise in tax laws and regulations as well as transfer pricing. An emphasis is placed on resolving clients' problems in a timely manner. We offer consultation on national and international tax matters, tax planning, and preparation of income tax returns. The firm's tax reputation and expertise have been widely recognised. This success reflects our ability to handle complex tax problems with innovative methods that meet our clients' needs.

## Advisory

We offer a variety of advisory services, which include:

- business risk services
- transaction advisory services
- forensic services
- recovery & reorganisation.

## Other services

### *Outsourcing*

Grant Thornton Taiwan recognises that international clients with a presence in Taiwan may require numerous types of outsourcing services. For this purpose, we have invested in resources to develop our own software tools to strengthen our services for clients. Our outsourcing services include payroll, bookkeeping, cash disbursement services, work permit applications, and legal support services.

### *Corporate secretarial*

Grant Thornton Taiwan has the expertise to handle inbound investment applications, including company formation, and to set up branch offices, representative offices, and liaison offices. The firm also handles updating of statutory records for clients, as well as applying for special permit and trademark registrations.

### **Our global organisation**

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. These firms help dynamic organisations unlock their potential for growth by providing meaningful, actionable advice. Proactive teams, led by approachable partners in these firms, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 42,000 Grant Thornton people, across over 130 countries, are focused on making a difference to clients, colleagues and the communities in which we live and work.

### **Contact us**

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